MGA CONVENTION EXHIBITOR PACKET



Gold is the Goal

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Gerry Kettler Niemann Foods Quincy, IL

Don Woods Woods Supermarket Bolivar, MO Registration for the 2024 MGA Convention and Trade Show is NOW OPEN! The Convention will take place on October 23rd-25th at, **Camden on the Lake Resort** in Lake of the Ozarks Missouri. Reserve your booth space today, it will be first come, first serve.

Make sure and sign up early so you don't miss out!

The MGA Convention is attended by the Missouri based grocery store owners, managers, buyers, other store personnel along with many other great vendors and wholesalers. The goal of the MGA Convention and Trade Show is to allow vendors and retailers to meet and interact with each other while building lasting long-term relationships.

We invite you to join us at the annual BUY MO! Golf tournament. It will be Wednesday, October 23rd at The Cove golf course. After the golf tournament, you are invited to set up your booth and enjoy the relaxing atmosphere of the Party on the Deck. The Deck Party is a great place to enjoy complimentary drinks and refreshments while socializing with other attendees.

Thursday, October 24th will be the day of the Trade Show. During the Trade Show you are encouraged to bring samples of your product and display them at your booth. The Trade Show will be filled with people who own and work for different grocery stores throughout Missouri and the surrounding states. You will get to interact with each of them as they look at, sample, and discuss your products.

Along with the Convention there are many great opportunities to advertise with us in the Convention Guide, that will be given out at the start of the Convention, and the mailed MO Grocer Magazine. If you cannot attend but would like to participate these advertising opportunities are a great way to accomplish that.

Enclosed is the Exhibitor Packet that details the cost of booth space, date, advertising contract and all the other details surrounding the convention.

If you have any questions, please call the MGA office at 417-831-6667.

We look forward to seeing you in October!

Dan Shaul

MGA State Director

Dan Shul



EXHIBITOR PACKET

The enclosed forms in this Exhibitor Packet contain important trade show and general convention information. Take note that the **trade show is one day**, **Thursday October 24**th. The Party on the Deck will be open during vendor setup on Wednesday, Oct 23rd. If you have any questions, please contact Cory Campbell at 417-831-6667 or mga@missourigrocers.com.

Wednesday,	October	23 rd
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9:30 AM MGA BUY MO! Golf Tournament

3:00 PM Party on the Deck & Vendor Setup

in the Hall of Champions

6:00 PM Reception at Lakeside

Thursday, October 24th Cont.

12:00 PM Trade Show with Lunch

6:30 PM Cocktail Reception

7:00 PM President's Gala & Awards Dinner

Thursday, October 24th

7:30 AM Education Sessions Breakfast Begins

8:30 AM -11:30 AM **Education Sessions**

Friday, October 25th

7:00 - 9:00 AM Grab and Go Breakfast

in the hotel lobby

DEADLINES

Booth Application Returned As soon as possible (Deposit of \$150 per booth required to reserve space)

Advertising for Missouri Grocer Magazine Friday, August 2nd, 2024

Hotel Reservation Deadline to Camden on the Lake Friday, September 20th, 2024

Advertising in the Convention Guide Booklet Friday, September 20th, 2024

Balance of Payment Due for Booth Friday, October 4th, 2024

Convention Registration Form Deadline Friday, October 4th, 2024

EXHIBITOR SCHEDULE

Exhibitor Set Up: Wednesday October 23rd 8:00 am to 5:00 pm

Exhibitor Attendance Requested:

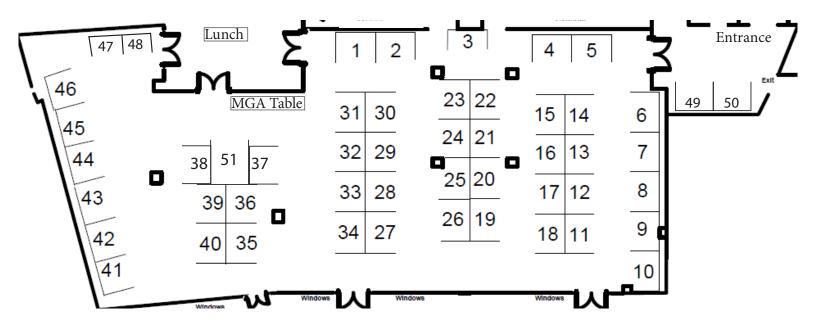
Party on the Deck: Wednesday October 23rd 3:00 pm to 6:00 pm

Trade Show Hours: Thursday October 24th 12:00 pm to 4:00 pm

Exhibitor Move-Out: Thursday October 24th 4:00 pm to 11:00 pm

TRADE SHOW BOOTH LAYOUT

Thursday, October 24th Hall of Champions



Booth Size: 6' X 8'

Equipment: One Identification Sign

1 - 6' Draped & Skirted Table

2 - Chairs

* Electrical hook-up is not included with your booth

Drape: Black

Aisle Carpet: Exhibit Hall is Carpeted

Space: The show floor is a bit smaller,

so please reserve your

booth early.

It is first come, first served.

Booth Cost:

MGA Member Cost:

Booth only \$800

Booth w/ 2 full registrations \$1,050

NON MGA Member Cost:

Booth only \$1,000

Booth w/ 2 full registrations \$1,250

Deposit:

A \$150 non-refundable deposit is required to hold each space and is due with contract.

Balance is due before October 6^h.

Move-Out

2024 Trade Show Date and Time

Thurs, October 24 th • 12:00 pm to 4:00 pm Wed, October 23 rd • 8:0 Liability The exhibitor assumes the entire responsibility and liability for losses, damages, and claims arising out of exhibitor's activities on the hotel premises and will indemnify, defend, and hold harmless the Missouri Grocers Association, Page & Brown Convention Services, and the Camden on the Lake, its owner, and its management company, as well as their respective agents, servants, and employees from any and all such losses, damages, and claims. Exhibitors are urged to insure themselves against such risk of loss or liability. Neither the Association, Page & Brown Convention Services, or the Camden on the Lake guarantee exhibitors against loss by theft or otherwise. Exhibitor E Address City • State • Zip	Terms All booths will require a \$150 non-refundable deposit with the contract. Balance will be due by October 4 th , 2024. No one will be allowed to exhibit until payment is received for space. No refunds or cancellations after October 4 th , 2024. Insurance: All goods placed in this show will be at the risk of the owner. MGA will not be responsible for the safety of exhibits against robbery, fire, water or any other causes; in all cases, exhibitors must maintain their own goods. -mail Cell Phone
Booth sign to read	
Booth # First Choice # Second Choice	# Third Choice
\$1,050 MGA Member Rate includes booth and two full reg	gistrations. (For additional registrations see pages 6 & 7)
\$1,250 NON MGA Member Rate includes booth and two fe	ull registrations.
The two registrants: Name	City • State
	City • State
\$800 MGA Member Rate includes booth only.	-
\$1,000 NON MGA Member Rate includes booth only.	
Name of exhibitor	City State
	City • State
Booth Add-Ons: □ \$80 - Electrical (includes extension cord and power strip, must r □ \$50 - Wired Internet (Ethernet cable, Very limited quantity, first □ \$30 each - High Back Bar Stool Chair (must be ordered beforeh □ \$25 each - High Top Table Rounds, available upon request *V □ \$25 each - Additional 6ft tables QTY:	come basis) *FREE WiFi Available* nand, not available on-site) QTY:
Payment: □ \$150.00 Deposit □ Check enclosed for paym	
☐ Please bill my company for \$	
☐ Please charge my credit card for \$	*We accept all major credit cards*
Name appearing on card	Card number
CVV # Expiration date	Signature
If billing information is different than mailing address: Address C	iity • State • Zip
We, the undersigned, contract for exhibit space shown in the diagram w \$150 non-refundable deposit is required and the balance will be paid in exhibit terms, conditions, and regulations set forth in this contract. You	full before October 4th, 2024. The exhibitor agrees to abide by all
Name Signature	Date

Mail to: Missouri Grocers Association, 315 N. Ken Ave., Springfield, MO 65802 Fax: 417-831-3907, Email: mga@missourigrocers.com

HOTEL INFO

HOTEL RATES

Studio Suite w/ King or Double Grand Suite w/ King or Double

\$145.00 per room, per day plus tax & resort fee \$145.00 per room, per day plus tax & resort fee

RESERVATIONS

To make a reservation, please call the resort at (573) 365 5620

- Don't forget to inform the hotel that you are with the Missouri Grocers Association
- This convention rate is available one day before and after the convention

*Please contact Cory Campbell at the MGA office by phone at 417-831-6667 or by email at mga@missourigrocers.com with any questions regarding hotel reservations.

HOTEL POLICY

Reservations MUST be made no later than Friday September 20th, 2024 to guarantee accommodations at the convention rate.

However, reservations will be accepted and confirmed up to the opening day of the convention providing accommodations are still available.

Cancellation Policy:

All cancellations must be made at least FOUR (4) days prior to arrival date.

Hotel Address:

Camden on the Lake Resort 2359 Bittersweet Road Lake Ozark, MO 65049

ADDITIONAL INFORMATION

Booth Space: Exhibitor booths will consist of one booth 6'x8', one 6' table with cover, two chairs, and identification sign.

Exhibitor Passes: Name badges will be issued for the use of the exhibitors and employees working at convention exhibits. A NAME BADGE WILL BE REQUIRED TO ENTER THE EXHIBIT AREA.

Exhibitor Add-Ons: These items are available and can be supplied upon request, but must be confirmed beforehand. Any requests made the same day may be denied.

Decoration: This year's theme is Gold is the Goal. We encourage you to get in on the fun and decorate your booth in olympic wear to support team USA.

SIGN UP EARLY SO YOU DON'T MISS OUT!



BUY MO! OPEN



SHAZAM: Wednesday, October 24th 9:30 AM The Cove Golf Course

at Lodge of the Four Seasons

PRESENTED BY SHAZAM & MGA

FULL TEAM: \$600 | HOLE SPONSOR: \$300 | BOTH: \$800

Golf Sponsorships Available:

Koozie Sponsor - \$3,000 Golf Ball Sponsor - \$3,000 Beverage Cart Sponsor - 2 @ \$1,000 Lunch Sponsor - \$1,500 Tent Sponsor - \$700

		CONT	ACT IN	IFORM	MATION			
Contact Name:					Company:			
Address:			City	' :			State:	Zip:
Cell Phone:		E	mail:					
	GOLFER REGIST	RATIC	N (FU	LL TEA	M \$600 - PER PER:	SON \$150	0)	
First/Last Name		Com	pany				Rate per person \$150	Mulligans per person 2 for \$10
1.								
2.								
3.								
4.								
PAYM	ENT INFORMATION (REF	UNDS	WILL N	OT BE	ISSUED AFTER FR	IDAY, OCT	ΓOBER 4th, 20	24)
☐ Golf Team (\$600)	☐ Hole Sponsor (\$300)	□Во	oth (\$8	00)	☐ Other Sponso	ors \$		Per Person(s)#
Please bill me for	Check enclosed for _			□Ple	ase charge my cro	edit card	*We accept al	ll major credit cards
Name on card:			Billin	g add	ress:			
Billing zip code:	code: Seco		Security code: Exp.		Exp. da	. date:		
Card number:			Signa	ature:				

Submit Registration Form & Payment to: Missouri Grocers Association | 315 N. Ken Avenue, Springfield, MO 65802 **Email:** mga@missourigrocers.com | **Fax:** 417-831-3907



ADDITIONAL REGISTRATIONS

2024 MGA Convention

Contact Name	
Store/Company	
Address	
City/ State/ Zip	
Cell Phone	
Email	

FULL REGISTRATION \$225

Party on the Deck **Trade Show** Cocktail Reception Friday Grab & Go Breakfast

Friday, October 4th, 2024 substitutions only.

WEDNESDAY REGISTRATION \$75

Party on the Deck Reception at Lakeside

THURSDAY REGISTRATION \$180

Breakfast Education Sessions Trade Show President's Gala Dinner Friday Grab & Go Breakfast

PRESIDENT'S GALA \$100

Cocktail Reception **Dinner and Awards** Friday Grab & Go Breakfast

Please print all information exactly as it should appear on name badge	Full	Wednesday	Business	Thursday	President's	Trade Show
	Reg.	Reg.	Sessions Only	Reg.	Gala	Only
First Name / Last Name/ City/ State/ Cell Phone	\$225	\$75	(No Charge)	\$180	\$100	\$100
			1			

☐ Please bill me for \$ ☐ Check enclosed for \$			•	ard *We accep	,		
Make checks payable to the MGA and mail,	Card #						
email or fax with completed registration form to:	Exp. Da	ite		CVV# (3 o	r 4 digits o	on back)	
Missouri Grocers Association 315 N. Ken Avenue Springfield, MO 65802 (E) mga@missourigrocers.com (P) 417.831.6667 (F) 417.831.3907	If billing	g informat	tion is differe	ent than mailii	ng address	s (listed abov	
LAST DAY FOR PRE-REGISTRATION is Friday, October 4 th , 2024. After that date, registrations will be processed at the MGA registration desk at the hotel. No refunds or cancellations made after							
	State/ Zip						
Friday, October 4th, 2024 substitutions only.	Receipt	t Email					

ADDITIONAL EXHIBITOR ADMISSION NAME BADGES

MGA will prepare admission badges in advance for those exhibitors who will be working in the exhibit hall. Badges may be picked up at the registration desk where they will be filed under the company name. ALL PERSONNEL WILL NEED A NAME BADGE TO ENTER THE EXHIBIT HALL.

Do Not List Name If It Is Listed On The Registration Form

PLEASE PRINT OR TYPE ONLY

NAME (FIRST & LAST)	COMPANY NAME	CITY & STATE	
Contact Name			
City/State/Zip			
Cell Phone	E-ma	il	

Please return form to the MGA no later than Friday, October 4th, 2024.

Email: mga@missourigrocers.com

Fax: 417-831-3907

The Missouri Grocers Association

315 N. Ken Ave

Springfield, MO 65802

ADVERTISE WITH MGA

HAVE YOUR AD SEEN BY THOUSANDS OF SUBSCRIBERS AND EVERYONE AT THE CONVENTION!

MAGAZINE INSERTION DEADLINE

August 2nd, 2024

MAGAZINE AD RATES

Missouri Grocer Magazine

AD Size	Black & White	Color
Full Page	\$350.00	\$700.00
Half Page	\$275.00	\$400.00
Quarter Page	\$185.00	\$310.00

AD Mechanical Requirements

COMPANY PURCHASING AD

Company

Preferred format is PDF. However, we accept files from Photoshop and Acrobat. All photos and images should be a minimum resolution of 300 dpi at 100 percent. All color should be designed in CMYK. Please embed all fonts and graphics. All ads and bleeds should be at least 1/8-inch from the trim.

CONVENTION GUIDE DEADLINE

September 20th, 2024

CONVENTION GUIDE RATES

Convention Guide

AD Size	Color
5 x 2 in. ("Quarter Page")	\$125.00
5 x 4 in. ("Half Page")	\$200.00
5 x 8 in. ("Full Page")	\$350.00

The Convention Guide will be distributed only during the Convention to each attendee. It will feature your ad along with the Convention Schedule, Event Information, Trade Show Hours, Booth Layouts and Vendor information. This is a great way to advertise specifically to everyone attending the convention.

ADVERTISEMENT AGENCY

Company

To reserve ad space in the MO Grocer magazine, fill out the form below, and mail to 315 N. Ken Avenue, Springfield MO 65802, email to mga@missourigrocers.com, fax to 417-831-3907. If you have any questions, call Cory Campbell at 417-831-6667.

Contact State Phone Email	Zip	Address City Phone	S	tate	_ Zip
MAGAZINE AD SIZE Circle One	MAGAZINE COLOR/B&W Circle One		le One		COST
Grocer Magazine or in the Cor of said publication no later that artwork deadlines are not met agrees to pay posted ad rates contract. The editor reserves the	Color B & W s hereby authorized to publish a nvention Guide for the 2024 adve an August 2nd, 2024 (Magazine t, the latest ad copy on file will be for the ad size indicated. Failure he right to refuse copy deemed i full liability for all advertising cor	ertising year. I agre e) and September e repeated. The be to do so will result inappropriate or o	pecificat e to have 20th, 20 low nam in forfeit ffensive i	e ad artwo)24 (Conv led individ ture of the	ork to the editor ention Guide). If dual/organization e advertising
Signature			Date —		

SILENT AUCTION

The Silent Auction is a great opportunity to showcase your product or service and show how much you value the grocery industry.

We're looking for some unique items to be donated, for example: your company's premiums, special logo items, or even a memorable gift you purchased especially for this event. Use your imagination!

Donations will be displayed on Wednesday, Oct. 23rd during the Reception at Lakeside.

Winners will be announced on-site.

Value must be at least \$25.

YOUR DONATION WILL GO TOWARDS THE MISSOURI GROCERS EDUCATION FOUNDATION, WHICH WILL ASSIST IN ENSURING A STRONGER GROCERY INDUSTRY IN MISSOURI.

Some of the Items Donated in Past Years

- Jackets / Sweatshirts
- Gift Baskets
- Gift Certificates

- Duffel Bags
- Sports Tickets
- LOGO Items

Coolers

- Golf Bags
- Golf Clubs

YES! I WANT TO HELP BY DONATING THE FOLLOWING ITEM(S):

ITEM	Value		
	\$		
	\$		
	\$		
	\$		
Name			
Company Phone			
Email			
Address Cit	y State Zip		
□ I will mail my donation to the MGA office by Tuesday, October 15 th □ I will drop my donation off at the MGA office by Tuesday, October 15 th			
☐ I will turn my donation into the registration desk at	Camden by Noon on Wed, October 24 th		

Mail to: Silent Auction c/o Missouri Grocers Education Foundation, 315 N. Ken Ave, Springfield, MO 65802 Fax to 417-831-3907 or Email to mga@missourigrocers.com. For questions or additional information, please call the MGA office at 417-831-6667.