

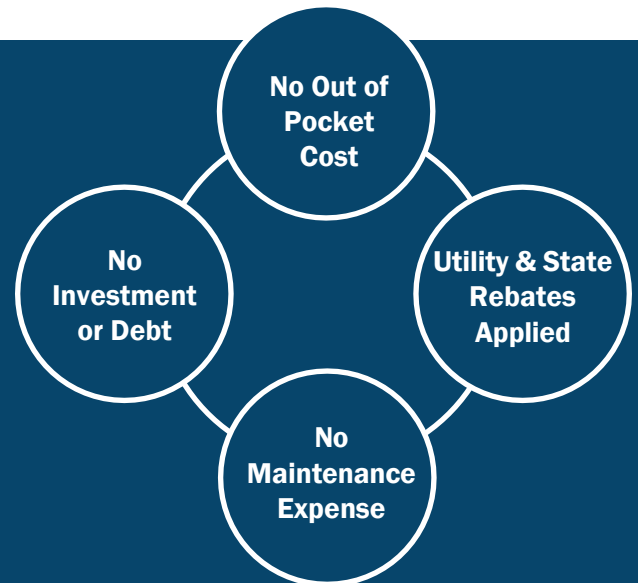
# Utility & Energy Efficiency As-A-Service Program

As a business owner, if there is one thing you know, running a business costs money, and growing a business costs even more money. What costs a lot of money? Utilities and Energy. For many businesses, it makes up 30% or more of their operating expenses, and it's not getting any cheaper. So if someone came to you and offered to cut your utility and energy expenses while keeping money in your pocket, you'd be pretty interested, right?

Well this is exactly what Alternative Utility Services (AUS) can offer **MGA and NGA Members**, through our Utility and Energy Efficiency As-A-Service Program. AUS will provide a wide variety of utility and energy options, entirely at our cost, and share the savings with you. This means you get energy efficient equipment and management to reduce your utility and energy expenses without spending your own capital. Capital you can now use to grow and develop your business.

## How It Works

- AUS works with you to discover how much a system upgrade could save your facility.
- You and AUS enter into a shared energy savings agreement.
- AUS installs your upgrade completely at our expense and investment.
- Ongoing monitoring of technology irregularities on installed equipment.
- All ongoing warranty maintenance and repair is handled by AUS at no cost to you.
- You experience positive cash flow from day one, as there is no investment on your part.



## Services Available

Utility & Energy Audits  
Energy Management Systems "EMS"  
Benchmarking  
Engineered Cost Segregation  
Energy Efficiency Upgrades

Renewable Energy  
Telecom, Data & Cable  
Waste Management  
Water & Sewer  
Solar

Lighting  
HVAC & Refrigeration  
Power Generators  
Facility Room Controls  
Ozone Laundry Systems

## Service Descriptions

### Utility & Energy Audits

Free review of your utility bills to check for billing errors and proper rate placement. If we find any mistakes, we work with the utility to get you a refund.

### Energy Management Systems

Energy Management Systems (EMS) has the ability to automatically control energy intensive functions and processes to create efficiency and cost savings. AUS implements EMS with no capital investment.

### Benchmarking

Many cities now require buildings to benchmark their energy and water use annually. AUS can help ensure that your business complies and avoids costly penalties.

### Engineered Cost Segregation

If you've recently acquired a new facility, you may be entitled to hundreds of thousands of dollars in tax deductions from the improvements already completed or planned for the building. We can help you quantify these deductions and begin receiving them.

### Energy Efficiency Upgrades

Cutting energy costs long term is key; AUS helps improve the efficiency of everything from lights to HVAC to refrigeration to water/sewer and etc., at no capital investment to your business. AUS monitors the function and performance of the technology through in-house software, to alert equipment failures or underperformance. In the case of equipment failure or underperformance, AUS dispatches personnel to correct the issue, customer is reimbursed by AUS for lost savings.

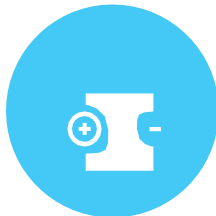
#### LIGHTING



#### HVAC



#### REFRIGERATION



### Emergency Generators

For those that require emergency power, AUS can provide no-cost emergency generators or even upgrade existing generators to meet new compliance regulations.

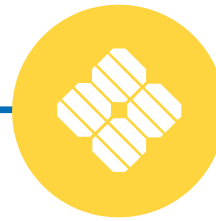
### Renewable Energy

Switching to renewable energy can both cut energy costs and reduce your carbon footprint. Whether through Solar, Cogeneration or Geothermal, AUS can help you implement a clean solution that lowers your energy costs.

#### COGENERATION



#### SOLAR



#### GEOTHERMAL



### Telecom, Data & Cable

AUS has a network of 70 telecom carriers nationwide that we leverage into lower telecom, cell, data, and network costs for our clients using the same principles that have made us successful with energy.

### Water & Sewer

Upgrading your Water and Sewer infrastructure can help reduce waste and save money. AUS can help your facility get these upgrades with no capital expense, giving you savings from day one.

### Waste Management

Free review of your solid waste bills to discover and correct billing errors that may be costing you thousands of dollars.

### Facility Room Controls

Use room automation systems - occupancy sensors. Management can turn off several room functions, including lighting, appliances, and thermostats, when guests are not using their rooms.

### Ozone Laundry Systems

Installing an ozone generator and connecting it to the washing machines. The ozone gets added during each wash (replaces detergents) and its qualities allow for less water to be used, shortens both wash and dry cycles, thus creating water, energy, labor, and chemical savings.